



# Scaling the peaks of growth



A Group Company of



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# Corporate Information



## Board of Directors

Mr. Nasim Beg	Chairman
Mr. Muhammad Kashif Habib	Chief Executive
Mr. Samad A. Habib	
Mr. Syed Salman Rashid	
Mr. Anders Paludan-Müller	
Mr. Javed Kureishi	
Ms. Saira Nasir	

## Audit Committee

Ms. Saira Nasir	Chairperson
Mr. Nasim Beg	Member
Mr. Syed Salman Rashid	Member

## HR & Remuneration Committee

Mr. Javed Kureishi	Chairman
Mr. Muhammad Kashif Habib	Member
Mr. Syed Salman Rashid	Member

## Chief Financial Officer & Company Secretary

Mr. Tahir Iqbal

## External Auditors

KPMG Taseer Hadi & Co.  
Chartered Accountants

## Legal Advisor

Awais Aziz Advocate

## Share Registrar

CDC Share Registrar Services Limited  
CDC House, 99-B, Block B, S.M.C.H.S.,  
Main Shakra-e-Faisal, Karachi – 74400.

## Principal Bankers / Lenders

Allied Bank Limited  
Al Baraka Bank (Pakistan) Limited  
Askari Bank Limited  
Bank Alfalah Limited  
Bank Islami Pakistan Limited  
Dubai Islamic Bank (Pakistan) Limited  
Faysal Bank Limited  
First Credit & Investment Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
National Bank of Pakistan  
Pak Oman Investment Company Limited  
The Bank of Punjab  
Summit Bank Limited  
United Bank Limited  
The Bank of Khyber  
Bank Al Habib Limited  
Samba Bank Limited  
DEG - Deutsche Investitions-  
und Entwicklungsgesellschaft mbH  
The OPEC Fund for International Development (“OFID”)  
Islamic Corporation for the Development  
of the Private Sector (“ICD”)

## Registered Office

Arif Habib Centre, 23 M.T Khan Road, Karachi

## Website

[www.powercement.com.pk](http://www.powercement.com.pk)

## Contact Number

021-32468231-32  
021-32468350-51

## Fax Number:

021-32463209

## Factory

Nooriabad Industrial Area, Deh Kalo Kohar,  
District Jamshoro, Sindh.

# Directors' Review

The Directors of your Company present herewith their review along with the un-audited condensed interim financial information for the first quarter ended 30 September 2019.

## INDUSTRY OVERVIEW

During the period under review, the Cement industry posted a marginal growth of 2.56% amounting to 11.13 million tons compared with 10.85 million tons last year. Local dispatches more or less remained the same, increasing to 9.12 million tons from 9.06 million tons in the same period last year. Exports however registered a healthy increase of 12.52 percent, increasing to 2.02 million tons from 1.79 million tons in the same period last year.

The local market in the South Zone, where your Company is situated, registered a decline of 32% whereas exports increased by 27%. Domestic dispatches were 1.27 million tons and exports were 1.33 million tons. As a result, the South Zone closed at total dispatches of 2.6 million tons recording a net decline of 11%. In the Northern Zone, local dispatches increased by 9.1% and export demand for the same period declined by 8% recording a net growth of 7.5% as compared to the corresponding period.

## BUSINESS PERFORMANCE

### Production & sales volume performance

The production and sales volume statistics (in tons) of your Company for the First Quarter ended 30 September 2019 together with the corresponding period is as under:

Particulars	First Quarter Ended		Variance %
	30 September 2019	30 September 2018	
	In Tons		
Cement production	90,401	134,102	(33 %)
Clinker production	38,051	171,536	(78 %)

Particulars	First Quarter Ended		Variance %
	30 September 2019	30 September 2018	
	In Tons		
Cement dispatches (Local)	83,334	134,519	(38%)
Cement dispatches (Export)	2,295	2,325	(1)%
Total	85,629	136,844	(37%)

Capacity utilization remained low at 17% as compared to 76% of the corresponding period, this was mainly because of higher inventory levels available from the previous period as well as due to a fall in the market demand by 32%.

## FINANCIAL PERFORMANCE

An analysis of the key financial results of your Company for the First Quarter ended 30 September 30 2019 is as under:

Particulars	First Quarter Ended	
	30 September 2019	30 September 2018
	Rs. ' 000	
Sales revenue	583,023	892,112
Gross (Loss) / profit	(96,269)	79,657
Profit after tax	7,916	10,973
Earnings per share (Rupee)	0.007	0.01

Sales volumes remained significantly low during the period primarily due to fall in market demand. Electricity costs saw a jump of over 30% while packing material also increased by around 15%. These factors coupled with lower capacity utilization lead to gross losses for the period.

## EXPANSION OF PLANT CAPACITY

During the previous year, the Company announced installation of its two plants namely 7700 TPD "Clinker Production Plant" and 8800 TPD "Cement Production and Dispatch Plant" - leading its name plate capacities to 10,700 TPD of Clinker and 12,100 TPD of Cement respectively. With this installation, the Company becomes the second largest cement producer of the South Zone of Pakistan. During the period under review, the commercial production of the Cement Production and Dispatch Plant has started.

## FUTURE OUTLOOK

Simplified fixed taxation scheme for the builders and developers is expected to give the required boost to the construction industry, hence improving cement demand in the domestic markets. Increase in pace of CPEC projects, Government's Housing Project of providing 5 million homes will further improve the demand side of cement.

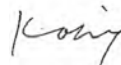
The management is fully aligned with the rapid changes in regulatory regime and market dynamics. Efforts are being made to curtail the costs wherever possible and create a price efficient sales mix to maximize profitability, mitigate market risks, meet future challenges and maintain business growth.

## ACKNOWLEDGEMENT

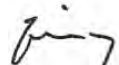
The Directors are grateful to the Company's stakeholders for their continuing confidence and patronage. We wish to place on record our appreciation and thanks for the faith and trust reposed by our Business Partners, Bankers and Financial Institutions. We thank the Ministry of Finance, Ministry of Industries & Production, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Competition Commission of Pakistan, Central Depository Company of Pakistan and the Management of Pakistan Stock Exchange for their continued support and guidance which has gone a long way in giving present shape to the Company.

The results of an organization are greatly reflective of the efforts put in by the people who work for and with the Company. The Directors fully recognize the collective contribution made by the employees of the Company. We also appreciate the valuable contribution and active role of the members of the audit and other committees in supporting and guiding the management on matters of great importance.

For and on behalf of the Board



**Muhammad Kashif Habib**  
Chief Executive Officer



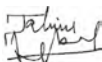
**Nasim Beg**  
Chairman

# Condensed Interim Statement of Financial Position


As at 30 September 2019

	Note	(Un-audited) 30 September 2019	(Audited) 30 June 2019
(Rupees in '000)			
<b>ASSETS</b>			
<b>Non-current Assets</b>			
Property, plant and equipment	4	33,834,030	32,942,295
Long-term investments		14,344	14,100
Deferred tax assets		751,208	413,291
Long-term deposits		19,635	19,635
		34,619,217	33,389,321
<b>Current Assets</b>			
Stores, spares and loose tools		1,437,263	931,858
Stock-in-trade	5	530,403	603,185
Trade debts - unsecured, considered good		426,843	386,499
Advances and other receivables - unsecured, considered good		3,609,646	3,397,779
Trade deposits and short-term prepayments		41,453	9,757
Tax refunds due from government		637,464	637,464
Short-term investments		27,899	27,899
Cash and bank balances	6	335,590	624,641
		7,046,561	6,619,082
		41,665,778	40,008,403
<b>TOTAL ASSETS</b>			
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
<b>Authorized share capital</b>			
1,200,000,000 (30 Jun 2019: 1,200,000,000) Ordinary shares of Rs. 10/- each		12,000,000	12,000,000
<b>Issued, subscribed and paid-up capital</b>			
1,063,414,434 (30 Jun 2019: 1,063,414,434) Ordinary shares of Rs. 10/- each	7	10,634,144	10,634,144
Capital Reserve			
Share premium		750,714	750,714
Revenue Reserves			
Hedging reserve		264,313	351,081
Accumulated profit		493,517	485,601
		12,142,688	12,221,540
<b>LIABILITIES</b>			
<b>NON-CURRENT LIABILITIES</b>			
Long-term financing	8	17,915,096	17,959,094
Loan from related parties - unsecured		1,501,000	-
Staff retirement benefits		64,754	57,923
		19,480,850	18,017,017
<b>CURRENT LIABILITIES</b>			
Loan from previous sponsors		735	735
Trade and other payables		2,243,857	3,534,574
Unclaimed dividend		126	126
Accrued mark-up		859,749	1,153,972
Short-term financing		6,761,778	4,904,444
Current portion of long-term financing		175,995	175,995
		10,042,240	9,769,846
<b>CONTINGENCIES AND COMMITMENTS</b>			
	9		
<b>TOTAL EQUITY AND LIABILITIES</b>			
		41,665,778	40,008,403

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



Chief Financial Officer



Chief Executive



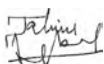
Director

## Condensed Interim Statement of Profit or Loss (Un-audited)

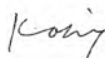
For the first quarter ended 30 September 2019

	Note	Quarter Ended	
		30 September 2019	30 September 2018
		(Rupees in '000)	
<b>Sales - net</b>	10	583,023	892,112
Cost of sales	11	(679,292)	(812,455)
<b>Gross (loss) / profit</b>		(96,269)	79,657
Selling and distribution expenses		(35,609)	(34,034)
Administrative expenses		(46,211)	(39,041)
Other income		50	29
Other operating income / (expenses)		12,267	(24,661)
		(69,503)	(97,707)
<b>Operating loss</b>		(165,772)	(18,050)
Finance income		5,017	964
Finance costs		(129,295)	(43,120)
Finance costs - net		(124,278)	(42,156)
<b>Loss before tax</b>		(290,050)	(60,206)
Taxation	12	297,966	71,179
<b>Profit after taxation</b>		7,916	10,973
		(Rupees in '000)	
<b>Earnings per share - basic and diluted</b>		0.007	0.01

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



Chief Financial Officer



Chief Executive



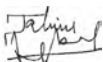
Director

# Condensed Interim Statement of Comprehensive Income (Un-audited)

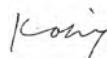
For the first quarter ended 30 September 2019

	Quarter Ended	
	30 September 2019	30 September 2018
	..... (Rupees in '000) .....	
Profit after taxation	7,916	10,973
<i>Items that are or may be reclassified subsequently to profit or loss</i>		
Cash flow hedges - effective portion of changes in fair value	(122,209)	-
Related deferred tax	35,441	-
	(86,768)	-
Total comprehensive income for the period	<u>(78,852)</u>	<u>10,973</u>

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



Chief Financial Officer



Chief Executive



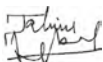
Director

## Condensed Interim Cash Flow Statement (Un-audited)

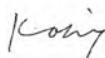
For the first quarter ended 30 September 2019

	Note	Quarter Ended	
		30 September 2019	30 September 2018
		(Rupees in '000)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash generated from operations	13	(607,579)	1,407,572
Gratuity paid		(42,103)	(7,120)
Income tax paid		(39,664)	(14,715)
Financial charges paid		(25,087)	(5,066)
		(106,854)	(26,901)
<b>Net cash (used in) / generated from operating activities</b>		<b>(714,433)</b>	<b>1,380,671</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure - Operations		(114,831)	(51,064)
Capital expenditure - Project Line III		(2,778,895)	(5,748,128)
Interest received		4,772	737
<b>Net cash used in investing activities</b>		<b>(2,888,954)</b>	<b>(5,798,455)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds / (repayments) from long-term financing - Project line III syndicate finance		(43,998)	2,620,830
Loan from related parties - unsecured		1,501,000	-
<b>Net cash generated from financing activities</b>		<b>1,457,002</b>	<b>2,620,830</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(2,146,385)</b>	<b>(1,796,954)</b>
Cash and cash equivalents at beginning of the period		(4,279,803)	88,701
<b>Cash and cash equivalents at end of the period</b>	14	<b>(6,426,188)</b>	<b>(1,708,253)</b>

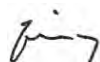
The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



Chief Financial Officer



Chief Executive



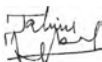
Director

# Condensed Interim Statement of Changes in Equity (Un-audited)

For the first quarter ended 30 September 2019

	Capital Reserve		Revenue Reserves			
	(Rupees in '000)					
	Issued, subscribed and paid up capital	Advance against right shares	Share premium	Accumulated (loss)/profit	Hedging Reserve	Total Equity
<b>Balance as at 1 July 2018</b>	10,634,144	-	750,714	(85,796)	-	11,299,062
<b>Total comprehensive income for the period</b>						
Profit for the period	-	-	-	10,973	-	10,973
Other comprehensive income for the period	-	-	-	-	-	-
<b>Total comprehensive income for the period</b>	-	-	-	10,973	-	10,973
<b>Balance as at 30 Sep 2018</b>	10,634,144	-	750,714	(74,823)	-	11,310,035
<b>Balance as at 1 July 2019</b>	10,634,144	-	750,714	485,601	351,081	12,221,540
<b>Total comprehensive income for the period</b>						
Profit for the period	-	-	-	7,916	-	7,916
Other comprehensive income for the period	-	-	-	-	(86,768)	(86,768)
<b>Total comprehensive income for the period</b>	-	-	-	7,916	(86,768)	(78,852)
<b>Balance as at 30 Sep 2019</b>	10,634,144	-	750,714	493,517	264,313	12,142,688

The annexed notes from 1 to 17 form an integral part of these financial statements.



Chief Financial Officer



Chief Executive



Director

# Notes to the Condensed Interim Financial Information [Un-audited]

For the first quarter ended 30 September 2019

## 1. STATUS AND NATURE OF BUSINESS

Power Cement Limited (the Company) was established as a private limited company on 1 December 1981 and was converted into a Public Limited Company on 9 July 1987. The Company is also listed on Pakistan Stock Exchange. The Company's principal activity is manufacturing, selling and marketing of cement. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi and its undertaking is situated at Deh Kalo Kohar, Nooriabad Industrial Estate, District Jamshoro (Sindh).

## 2. BASIS OF PREPARATION

This condensed interim financial information of the Company for the first quarter ended 30 September 2019 has been prepared in accordance with the requirements of the International Accounting Standards (IAS) 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed. This condensed interim financial information is un-audited and is being submitted to the shareholders as required by listing regulations of Pakistan Stock Exchange and section 237 of the Companies Act, 2017.

This condensed interim financial information does not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2019.

This condensed interim financial information comprises the condensed interim statement of financial position of the Company, as at 30 September 2019 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity together with the notes forming part thereof.

## 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended 30 June 2019.

	Note	(Un-audited) 30 September 2019	(Audited) 30 June 2019
(Rupees in '000)			
<b>4. PROPERTY, PLANT AND EQUIPMENT</b>			
Operating assets	4.1	13,219,961	5,145,979
Capital work-in-progress - Clinker production Line-III (CP)	4.2	17,707,838	16,905,088
Cement production and Dispatch Plant Line-III (CPD)	4.3	-	8,093,009
Capital work-in-progress - Others	4.4	2,488,452	2,375,317
Capitalisable stores and spares - Project Line III	4.5	318,061	318,061
Capitalisable stores and spares	4.6	99,718	104,841
		<u>33,834,030</u>	<u>32,942,295</u>
<b>4.1 Operating assets</b>			
Opening written down value		5,145,979	5,110,695
Additions during the period / year - at cost			
Plant and Machinery		3,708	126,772
Plant and Machinery-Cement Production and Dispatch Plant Line III (CPD)	12	8,093,009	-
Factory building on leasehold land		-	1,255
Non Factory building on leasehold land		-	1,553
Leasehold Improvement		-	3,607
Factory and laboratory equipment		29	8,912
Quarry equipment		-	179
Computers and peripherals		207	3,407
Office equipment		2,187	3,682
Furniture and fixtures		687	11,405
Vehicles		-	24,856
		<u>8,099,827</u>	<u>185,628</u>
Written down value of deletions during the period / year		-	(233)
Depreciation for the period / year		<u>(25,845)</u>	<u>(150,111)</u>
		(25,845)	(150,344)
Closing written down value		<u>13,219,961</u>	<u>5,145,979</u>
<b>4.2 Capital work-in-progress - Clinker production Line-III (CP)</b>			
Opening balance		16,905,088	14,610,588
Additions		802,749	2,294,500
Closing balance		<u>17,707,838</u>	<u>16,905,088</u>
<b>4.3 Cement production and Dispatch Plant Line-III (CPD)</b>			
Opening balance		8,093,009	-
Additions		-	8,093,009
Transferred to operating fixed assets		<u>(8,093,009)</u>	-
Closing balance		<u>-</u>	<u>8,093,009</u>
<b>4.4 Capital work-in-progress - Others</b>			
Opening balance		2,375,317	-
Additions		113,135	2,375,317
Closing balance		<u>2,488,452</u>	<u>2,375,317</u>

	Note	(Un-audited) 30 September 2019	(Audited) 30 June 2019
(Rupees in '000)			
<b>4.5 Capitalisable stores and spares - Project Line III</b>			
Opening balance		318,061	-
Additions during the period / year		-	318,061
Transferred to property, plant and equipment		-	-
Closing balance		318,061	318,061
<b>4.6 Capitalisable Stores and Spares</b>			
Opening balance		104,841	122,061
Additions during the period / year		1,305	57,825
Transferred to property, plant and equipment		(6,428)	(75,045)
Closing balance		99,718	104,841
<b>5. STOCK-IN-TRADE</b>			
Raw material		34,113	27,294
Packing material		63,032	43,172
Work-in-process		343,832	480,056
Finished goods		89,426	52,663
		530,403	603,185
<b>6. CASH AND BANK BALANCES</b>			
Cash in hand		992	775
Cash with banks:			
- In current accounts		315,690	326,732
- In savings accounts	6.1	16,908	295,134
- Term deposits	6.2	2,000	2,000
		335,590	624,641

6.1 These accounts are maintained under profit and loss sharing arrangements with Islamic banks at rates ranging from 6.5% - 12% (30 June 2019: 6.5% - 12%).

6.2 This includes term deposit certificates placed with local banks and carry profit at declared rates of 6.5% - 12.5% (30 June 2019: 6.5% - 12.5%) per annum.

#### 7. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

(Un-audited) 30 September 2019	(Audited) 30 June 2019		(Un-audited) 30 September 2019	(Audited) 30 June 2019
(Number of Shares)			(Rupees in '000)	
1,051,234,846	1,051,234,846	Fully paid ordinary shares of		
840,000	840,000	Rs. 10 each issued:		
		For cash	10,512,348	10,512,348
11,339,588	11,339,588	For consideration other than cash	8,400	8,400
		Bonus shares	113,396	113,396
1,063,414,434	1,063,414,434		10,634,144	10,634,144

	Note	(Un-audited) 30 September 2019	(Audited) 30 June 2019
..... (Rupees in '000) .....			
<b>8. LONG-TERM FINANCING</b>			
Long-Term Loan - Project Line III	8.1 & 8.1.1	18,091,091	18,135,089
Less: current maturity shown under current liabilities		(175,995)	(175,995)
<b>Total Long Term Loan</b>		<b>17,915,096</b>	<b>17,959,094</b>

- 8.1** This represents funded / Musharaka contribution amount drawn (from a syndicate of 10 local banks/FIs & 3 foreign multilateral Institutions / DFIs) under the long-term syndicate finance facility of Rs. 16,200 million, for the ongoing expansion project of 7,700 TPD, led by NBP as Investment Agent (2019: Rs. 16,200 million). The said facility has been structured in Islamic mode of financing (Diminishing Musharaka) having Syndicate Term Finance Facility (STFF) of Rs. 16,200 million and Syndicate LC facility of Rs. 16,200 million (as sublimit of STFF) for a tenor of 8.5 years including grace period of 2.5 years. i.e 5 mark-up payments during the grace period and subsequent 12 installments including both principal and mark-up. The local syndicate facility carries mark - up at the rate of 6 months KIBOR plus 2.25% (30 June 2019: 6 months KIBOR plus 2.25%) per annum calculated on daily product basis with mark-up / principal repayment falling due on semi - annual basis. The company is regular in repayment of rental payment, latest instalment duly paid on time during July, 2019. The facility is secured through first pari passu charge over current / fixed assets of the Company along with additional collaterals.

The aggregate funded amount of the aforementioned facility which has not been availed from syndicate as at the reporting date amounts to NIL (30 June 2019: NIL).

- 8.1.1** This includes 3 foreign multilateral institutions / DFIs under long term syndicate finance facility of equivalent drawdowns of EUR 11.357 million, USD 11.357 million, USD 15.143 million disbursed by DEG ,OFID and ICD respectively. The Company has executed cross currency swaps with the Habib Bank Limited and Faysal Bank Limited to hedge the Company's foreign currency payment obligation. This facility carries markup ranging between 6 months KIBOR plus 4.15% to 6 months KIBOR plus 5.49% due to arrangement with commercial Banks for cross currency swap.
- 8.1.2** The above hedge of exposures arising due to variability in cash flows owing to interest / currency risks were designated as cash flow hedges by the management of the Company

## 9. CONTINGENCIES AND COMMITMENTS

### 9.1 Contingencies

There is no change in the status of the contingencies as disclosed in note 23.1 to the annual financial statements for the year ended June 30, 2019.

### 9.2 Commitments

	(Un-audited) 30 September 2019	(Audited) 30 June 2019
..... (Rupees in '000) .....		
Commitments against open letter of credit for:		
Coal	448,059	431,346
Stores and spares	22,542	15,128
	470,601	446,474
Commitments against letter of guarantees	692,000	1,192,000
Commitment against purchase of land	61,370	61,370
ljarah rentals	36,699	38,819
	<b>1,260,670</b>	<b>1,738,663</b>

	(Un-audited)	
	Quarter Ended	
<b>10. SALES - NET</b>	<b>30 September 2019</b>	30 September 2018
	(Rupees in '000)	
Local	876,903	1,292,709
Export	26,900	22,687
	<u>903,803</u>	<u>1,315,396</u>
Less :		
Sales tax	(154,113)	(221,506)
Federal excise duty	(166,667)	(201,778)
	<u>(320,780)</u>	<u>(423,284)</u>
	<u>583,023</u>	<u>892,112</u>
<b>11. COST OF SALES</b>		
Salaries, wages and other benefits including retirement benefits	97,837	88,370
Raw materials consumed	16,210	55,850
Packing material consumed	40,817	57,867
Stores, spares and loose tools	33,719	62,352
Fuel and power	274,090	689,443
Insurance	2,522	2,912
Repairs and maintenance	14,160	24,546
Depreciation	19,437	33,627
Other production overheads	16,111	15,122
	<u>514,903</u>	<u>1,030,089</u>
<b>Work in process</b>		
Opening	480,056	173,256
Purchases	64,928	-
Closing	(343,832)	(402,176)
	<u>201,152</u>	<u>(228,920)</u>
<b>Cost of goods manufactured</b>	716,055	801,169
<b>Finished goods</b>		
Opening	52,663	66,174
Closing	(89,426)	(54,888)
	<u>(36,763)</u>	<u>11,286</u>
	<u>679,292</u>	<u>812,455</u>
<b>12. TAXATION</b>		

During the period commercial production of the Company's "Cement Production & Dispatch" project started – the project was financed through equity proceeds and is hence entitled for a tax credit under section 65 E of the Income Tax Ordinance, 2001 for a period of five years. However, due to the availability of sufficient tax credit booked last year, no tax asset/ income (in respect of tax credit available u/s 65 E) has been recorded in the books of accounts in this quarter.

13. CASH GENERATED FROM OPERATIONS	(Un-audited)	
	Quarter Ended	
	30 September 2019	30 September 2018
	(Rupees in '000)	
Profit before taxation	(290,050)	(60,206)
<b>Adjustment for:</b>		
Depreciation and amortization	25,845	38,963
Finance cost on short term borrowings	129,295	40,688
Finance cost on unwinding of discount on deferred accrued markup	-	2,432
Exchange (gain) / loss on bills payable	(12,267)	24,661
Finance income	(5,017)	(964)
Provision for gratuity	9,766	9,090
	147,622	114,870
<b>Operating (loss) / profit before working capital changes</b>	(142,428)	54,664
<b>Increase in current assets</b>		
Stores, spares and loose tools	(505,405)	121,291
Stock-in-trade	72,782	(231,280)
Trade debts	(40,344)	(99,417)
Advances and other receivables	(12,345)	(131,421)
Trade deposits	(31,695)	(13,772)
	(517,007)	(354,599)
Increase in trade and other payables	51,856	1,707,508
<b>Net cash (used in) / generated from operations</b>	(607,579)	1,407,572
<b>14. CASH AND CASH EQUIVALENTS</b>		
Cash and bank balances	335,590	751,841
Short term borrowings	(6,761,778)	(2,460,094)
	(6,426,188)	(1,708,253)

### 15. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise of associated undertakings, other related group companies and persons, directors of the Company, staff retirement benefit fund and key management personnel. The Company carries out transactions with various related parties in the normal course of business and all the transactions with related parties have been carried out at arms' length terms. Details of transactions / balances with related parties are as follows:

Transactions with related parties	Quarter Ended	
	30 September	
	2019	2018
	(Rupees in '000)	
<b>Aisha Steel Mills Limited</b>		
- Sale of goods	-	54
- Payment received	115	255
<b>Safe Mix Concrete Limited</b>		
- Sale of goods	11,310	92,515
- Payment received	-	29,750
<b>Javedan Corporation Limited</b>		
- Sale of goods	17,003	24,301
- Payment received	-	35,976
<b>Rotocast Engineering Company (Private) Limited</b>		
- Services received	4,074	3,541
- Rent accrued	6,859	1,920
- Payments made	10,487	2,912
<b>Arif Habib Corporation Limited</b>		
- Loan received	416,000	-
- Mark-up accrued	9,300	-
- Guarantee commission accrued	397	-
- Guarantee commission paid	421	-
<b>Arif Habib Equity (Private) Limited</b>		
- Mark-up accrued	85,803	-
- Mark-up paid	85,140	-

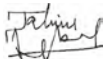
	30 September 2019	30 September 2018
	(Rupees in '000)	
<b>Sponsor - Mr. Arif Habib</b>		
- Cash flow support received	1,501,000	-
<b>EFU Life Assurance Limited</b>		
-Services received	2,641	2,357
-Payments made	2,641	2,357
<b>Fatima Packaging Limited</b>		
- Purchase of goods	18,040	-
- Payment made	3,773	-
<b>FLSmith A/S</b>		
- Purchase of goods	-	1,745,775
- Payment made	-	1,745,775
<b>Key management personnel</b>		
-Remuneration and other benefits	37,183	33,802
-Advances disbursed to employees	-	-
-Advances repaid by employees	2,174	719
<b>Staff retirement benefit fund</b>		
-Charge during the period	9,766	7,361
-Contribution during the period	42,103	7,120
	<b>(Un-audited) 30 September 2019</b>	<b>(Audited) 30 June 2019</b>
	(Rupees in '000)	
<b>Balances with related parties</b>		
<b>Aisha Steel Mills Limited</b>		
- Trade (payable) / receivable	(59)	55
<b>Safe Mix Concrete Limited</b>		
- Trade receivable	95,933	84,622
<b>Javedan Corporation Limited</b>		
- Trade receivable	28,433	11,431
- Other receivable	39	39
<b>Rotocast Engineering Company (Private) Limited</b>		
- Amount payable against services received	1,273	826
<b>Arif Habib Corporation Limited</b>		
- Loan payable	425,697	421
<b>Arif Habib Equity (Private) Limited</b>		
- Loan payable (including mark-up)	1,930,038	1,929,375
<b>Sponsor - Mr. Arif Habib</b>		
- Loan payable	1,501,000	-
<b>Fatima Packaging Limited</b>		
- Amount payable	25,464	11,197
<b>FLSmith A/S</b>		
- Amount payable	299,381	320,955
<b>Key management personnel</b>		
- Advances to employees	38,741	40,916
<b>Staff retirement benefit fund</b>		
- Payable to gratuity fund	64,754	97,091

**16. GENERAL**


Figures have been rounded off to the nearest of thousand rupees.

**17. DATE OF AUTHORIZATION FOR ISSUE**

This condensed interim financial information has been authorized for issue on 28 October 2019 by the Board of Directors.



Chief Financial Officer



Chief Executive



Director

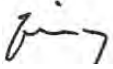
انتظامیہ مارکیٹ کی حرکیات میں تیز رفتار تبدیلیوں سے باخبر ہے۔ زیادہ سے زیادہ منافع، مارکیٹ کے خطرات کو کم کرنے، مستقبل کے چیلنجوں کا مقابلہ کرنے اور کاروباری نموکو برقرار رکھنے کے لیے جہاں ممکن ہو قیمتیں کم کرنے اور منفعت میں زیادہ سے زیادہ اضافے کے لیے کفایتی قیمتوں پر فروخت کے ساتھ ایک مؤثر امتزاج بنانے کی کوشش کی جا رہی ہے۔

## اعتراف

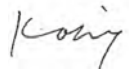
ڈائریکٹرز مسلسل اعتماد اور سرپرستی کے لئے کمپنی کے اسٹیک ہولڈرز کے شکرگزار ہیں۔ ہم اپنے کاروباری شراکت داروں، بینکاروں اور مالیاتی اداروں کی طرف سے کیے گئے اعتماد اور یقین کے لئے اپنی ستائش اور شکریے کو ریکارڈ پر لانا چاہتے ہیں۔ ہم وزارت خزانہ، وزارت صنعت و پیداوار، سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، مسابقتی کمیشن آف پاکستان، سنٹرل ڈپازٹری کمپنی آف پاکستان اور پاکستان اسٹاک ایکسچینج کے انتظامیہ سے ان کی مسلسل مدد پر اظہارِ تشکر کرتے ہیں جن کی رہنمائی نے کمپنی کو موجودہ مرتبے تک پہنچانے میں بہت بڑا کردار ادا کیا ہے۔

کسی بھی ادارے کے نتائج ان لوگوں کی کاوشوں کی بہترین عکاسی کرتے ہیں جو کمپنی کے لیے کام کرتے ہیں۔ ڈائریکٹرز کمپنی کے ملازمین کی اجتماعی کاوشوں کا بھرپور اعتراف کرتے ہیں اور توسیع منصوبے کی مقررہ مدت میں کامیابی سے تکمیل کی امید رکھتے ہیں۔ ہم آڈٹ کمیٹی اور دیگر کمیٹیوں کے ممبران کے بھی بے حد مشکور ہیں جن کی جانب سے انتظامیہ کو اہم معاملات پر وقتاً فوقتاً معاونت اور رہنمائی فراہم کی جاتی ہے۔

برائے و از طرف بورڈ



نیم یگ  
چیرمین



محمد کاشف حبیب  
چیف ایگزیکٹو آفیسر  
28 اکتوبر 2019

گذشتہ سال اسی مدت میں 76 فیصد کے مقابلے میں پیداواری صلاحیت کا استعمال 17 فی صد پر کم رہا جس کی بنیادی وجہ گذشتہ مدت سے دستیاب ذخیرے کی بلند سطحیں اور ساتھ ساتھ مارکیٹ کی طلب میں 32 فیصد تک کمی رہی۔

### مالیاتی کارکردگی

30 ستمبر 2019 کو ختم ہونے والی سہ ماہی کے لیے آپ کی کمپنی کی اہم مالیاتی نتائج کا تجزیہ درج ذیل ہے:

مختلفہ پہلی سہ ماہی		کوائف
30 ستمبر 2018	30 ستمبر 2019	
ہزار روپے		
892,112	583,023	فروخت سے آمدنی
79,657	(96,269)	مجموعی (نقصان) / منافع
10,973	7,916	بعد از ٹیکس منافع
0.01	0.007	فی حصص آمدنی

مدت کے دوران فروخت کا حجم نمایاں طور پر کم رہا جس کی بنیادی وجہ مارکیٹ کی طلب میں کمی تھی۔ بجلی کی لاگتوں میں 30 فیصد نمو دیکھنے میں آئی جب کہ پیکنگ میٹریل کی قیمت میں بھی لگ بھگ 15 فی صد کا اضافہ ہوا۔ یہ عوامل پیداواری لاگت میں اضافہ کم پیداوار اس سہ ماہی میں نقصان کا سبب رہے۔

### پلانٹ کی پیداواری صلاحیت میں اضافہ

گذشتہ سال کمپنی نے اپنے دو پلانٹس یعنی 7700 ٹی پی ڈی 'کلنکر پروڈکشن پلانٹ' اور 8800 ٹی پی ڈی 'سیمنٹ پروڈکشن اینڈ ڈسپینچ پلانٹ' لگانے کا اعلان کیا تھا جس کے نتیجے میں اس کی حتمی گنجائش (nameplate Capacity) کلنکر کے لیے 10,700 ٹن یومیہ اور سیمنٹ کے لیے 12,100 ٹن یومیہ تک پہنچ گئی۔ اس تنصیب کے ساتھ، کمپنی پاکستان کے جنوبی خطے میں سیمنٹ کی دوسری سب سے بڑی سیمنٹ پروڈیوسر بن گئی۔ زیر جائزہ مدت کے دوران، سیمنٹ کی تجارتی پیداوار اور ڈسپینچ پلانٹ کا آغاز ہو چکا ہے۔

### مستقبل کی توقعات

بلڈرز اور ڈیولپرز کے لیے سادہ فکسڈ ٹیکس اسکیم سے تعمیراتی صنعت کو مطلوبہ فروغ ملنے کی توقع کی جارہی ہے، لہذا مقامی مارکیٹوں میں سیمنٹ کی مانگ میں بہتری آئے گی۔ سی پیک پروڈیکٹس کی رفتار میں اضافہ، حکومت کی جانب سے 50 لاکھ مکانات کی فراہمی کا ہاؤسنگ پروجیکٹ سیمنٹ کی طلب کو مزید بہتر بنائے گا۔

## ڈائریکٹرز کا جائزہ

آپ کی کمپنی کے ڈائریکٹرز کے لیے 30 ستمبر 2019 کو ختم ہونے والی سہ ماہی کے لیے اپنا جائزہ مع غیر آڈٹ شدہ مختصر عبوری مالیاتی معلومات پیش کرنا باعثِ مسرت ہے۔

### صنعت کا جائزہ

زیر جائزہ مدت کے دوران، سینٹ کی صنعت نے 2.56 فیصد کی معمولی نمودار جگہ کرائی جو گذشتہ سال میں 10.85 ملین ٹن کے مقابلے میں 11.13 ملین ٹن رہی۔ مقامی ترسیلات کم و بیش وہی رہیں جو گذشتہ سال کی اسی مدت میں 9.06 ملین ٹن سے بڑھ کر 9.12 ملین ٹن ہو گئیں۔ تاہم برآمدات میں 12.52 فیصد کا صحتمند اضافہ ریکارڈ کیا گیا ہے، جو گذشتہ سال کی اسی مدت میں 1.79 ملین ٹن سے بڑھ کر 2.02 ملین ٹن ہو گئی ہیں۔

جنوبی خطے کی مقامی مارکیٹ نے، جہاں آپ کی کمپنی واقع ہے، 32 فیصد کی کمی ریکارڈ کرائی جبکہ برآمدات میں 27 فیصد کا اضافہ ہوا۔ مقامی ترسیل 1.27 ملین ٹن اور برآمدات 1.33 ملین ٹن رہی۔ اس کے نتیجے میں، جنوبی خطہ 2.6 ملین ٹن کی ترسیلات پر بند ہوا جس میں 11 فیصد کی کمی ریکارڈ کی گئی۔ شمالی خطے میں مقامی ترسیلات میں 9.1 فیصد کا اضافہ ہوا ہے اور اسی مدت کے لئے برآمدی طلب میں 8 فیصد کمی واقع ہوئی ہے۔ جبکہ گذشتہ اسی مدت کے مقابلے میں 7.5 فیصد کی خالص نمور ریکارڈ کی گئی ہے۔

### کاروباری کارکردگی

پیداوار اور فروخت کے حجم کی کارکردگی

30 ستمبر 2019 کو ختم ہونے والی پہلی سہ ماہی مع گذشتہ سال اسی مدت کے لئے آپ کی کمپنی کی پیداوار اور فروخت کے حجم کے اعداد و شمار (ٹن میں) حسب ذیل ہیں۔








کوآف	پہلی تین ماہی	
	ستمبر 2018	ستمبر 2019
فرق فیصد میں	ٹن میں	
سینٹ کی پیداوار	134,102	90,401
کلنر کی پیداوار	171,536	38,051
	(33 %)	(78 %)







کوآف	پہلی تین ماہی	
	ستمبر 2018	ستمبر 2019
فرق فیصد میں	ٹن میں	
ترسیل سینٹ (مقامی)	134,519	83,334
ترسیل سینٹ (برآمدات)	2,325	2,295
مجموعی ترسیل	136,844	85,629
	(38%)	(1%)
	(37%)	



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## **Power Cement Limited**

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