

**PATTERN OF SHAREHOLDING**

As at 30th June 2017

Annexure II

No. of Shareholders	Shareholdings		Total Shares Held
	From	To	
799	1	100	19,823
3174	101	1000	2,336,673
3679	1001	5000	11,049,991
1289	5001	10000	10,684,393
1335	10001	50000	31,402,668
206	50001	100000	16,166,189
76	100001	200000	11,079,253
47	200001	500000	15,628,387
17	500001	1000000	11,999,496
11	1000001	2000000	14,720,750
3	2000001	5000000	7,651,300
2	5000001	50000000	45,821,045
1	50000001	80000000	79,251,000
1	80000001	107879000	107,879,000
<b>TOTAL</b>	<b>10,640</b>		<b>365,689,968</b>

*Environment Friendly Operations  
Meeting World Bank Standards for Environment*

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As at 30th June 2017

Shareholders' Category	No. of shareholders	No. of Shares Held	Percentage %
Directors, Chief Executive Officer, and their Spouse and minor children	7	23,725,545	6.49
Associated Companies, Undertakings and Related Parties	2	187,130,000	51.17
NIT and ICP	1	607	0.00
Banks, Development Financial Institutions, Non Banking Financial Institutions	47	31,928,277	8.73
Insurance Companies	3	1,525,669	0.42
Foreign	8	1,634,756	0.45
Modarabas and Mutual Funds	12	4,834,557	1.32
General Public (Local)	10,508	103,420,331	28.28
Others	52	11,490,226	3.15
	<b>10,640</b>	<b>365,689,968</b>	<b>100</b>

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As at 30th June 2017

**Directors, Chief Executive Officer, and their Spouse and minor children**

	<b>No. of Shares Held</b>	<b>Percentage %</b>
Syed Salman Rashid	22,718,545	6.21
Muhammad Kashif Habib	1,000,500	0.27
Muhammad Yahya Khan	2,000	0.00
Nasim Beg	2,000	0.00
Samad A. Habib	1,000	0.00
Muhammad Yousuf Adil	1,000	0.00
Muhammad Ejaz	500	0.00
	<b>23,725,545</b>	<b>6.49</b>

**Associated Companies, Undertakings and Related Parties.**

Arif Habib	107,879,000	29.50
International Complex Projects Ltd	79,251,000	21.67
	<b>187,130,000</b>	<b>51.17</b>

**NIT and ICP**

M/s. Investment Corporation of Pakistan (ICP)	607	0.00
	<b>607</b>	<b>0.00</b>

**Banks, Development Financial Institutions and Non-banking Financial Institutions**

J S Bank Limited.	23,102,500	6.32
J. P. Morgan Securities LLC	1,850,000	0.51
Habib Bank AG Zurich, Deira Dubai	1,824,750	0.50
Mohammad Munir Mohammad Ahmed Khanani Securities (Pvt.) Ltd.	1,309,500	0.36
Pak Qatar Investment Account	1,060,000	0.29
Pak Qatar Individual Family Participant Investment Fund	500,000	0.14
Adeel Zafar Securities (Pvt) Ltd.	300,000	0.08
Pearl Securities Limited - Mf	279,000	0.08
Sherman Securities (Private) Limited	225,000	0.06
Reliance Securities Limited - Mf	201,500	0.06
Bankislami Pakistan Limited	169,500	0.05
Zahid Latif Khan Securities (Pvt) Ltd.	133,000	0.04
Mra Securities Limited - Mf	125,500	0.03
H M Investments (Pvt) Limited	100,232	0.03
Sal Securities (Pvt) Ltd.	100,000	0.03
Bawa Securities (Pvt) Ltd. - Mf	75,000	0.02
A. H. M. Securities (Private) Limited	70,000	0.02
B & B Securities (Private) Limited	65,400	0.02
Jsk Securities Limited	60,000	0.02
Adam Securities Ltd. - Mf	50,000	0.01
Mohammad Munir Mohammad Ahmed Khanani Securities(P)Ltd - Mf	49,500	0.01
Cma Securities (Pvt) Limited	40,000	0.01
Royal Securities (Pvt.) Limited - Mf	32,000	0.01
Hh Misbah Securities (Private) Limited	25,000	0.01
Intermarket Securities Limited - Mf	25,000	0.01
Islamic Investment Bank Limited	20,203	0.01
Azee Securities (Private) Limited	20,001	0.01
Growth Securities (Private) Limited - Mf	20,000	0.01
Zafar Securities (Pvt) Ltd.	15,500	0.00
Rah Securities (Pvt) Limited	15,000	0.00
Amanah Investments Limited	12,500	0.00
Shaffi Securities (Pvt) Limited	11,000	0.00
Pak-Qatar Investment (Pvt.) Limited	10,000	0.00
Akhai Securities (Private) Limited	8,500	0.00
Darson Securities (Pvt) Limited	8,000	0.00

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**Banks, Development Financial Institutions and Non Banking Financial Institutions**

	No. of Shares Held	Percentage %
Ismail Iqbal Securities (Pvt) Ltd.	7,400	0.00
Islamic Investment Bank Ltd.	2,020	0.00
Naeem Security (Pvt) Ltd.	1,512	0.00
Escorts Investment Bank Limited	1,000	0.00
Altaf Adam Securities (Pvt) Ltd.	1,000	0.00
Prudential Securities Limited	630	0.00
National Bank of Pakistan	611	0.00
National Bank of Pakistan	443	0.00
Nh Securities (Pvt) Limited.	300	0.00
Royal Bank of Scotland	115	0.00
Crescent Investment Bank	110	0.00
Trust Securities	50	0.00
	<b>31,928,277</b>	<b>8.73</b>

**Insurance Companies**

Asia Insurance Company Limited.	719,500	0.20
State Life Insurance Corp. Of Pakistan	676,169	0.18
Premier Insurance Limited	130,000	0.04
	<b>1,525,669</b>	<b>0.42</b>

**Modarabas and Mutual Funds**

Akd Opportunity Fund	2,538,000	0.69
Trustee Faysal Savings Growth Fund	959,400	0.26
First Equity Modaraba	847,000	0.23
Trustee Ubl Growth And Income Fund	187,000	0.05
Trustee First Capital Mutual Fund	150,000	0.04
Trustee Faysal Mts Fund	97,500	0.03
Trustee Mcb Dynamic Cash Fund	39,500	0.01
First Udl Modaraba	15,000	0.00
Trustee Pakistan Income Fund	1,000	0.00
First Interfun Modaraba	122	0.00
Asian Stock Fund Ltd.	21	0.00
Industrial Capital Modarba	14	0.00
	<b>4,834,557</b>	<b>1.32</b>

**Shareholders holding 5 % or more**

Arif Habib	107,879,000	29.50
International Complex Projects Ltd	79,251,000	21.67
J S Bank Limited	23,102,500	6.32
Syed Salman Rashid	22,718,545	6.21